

You and Your Sales Associate.

Sales Associates Depend on You

Sales Associates spend many hours holding houses open, researching financing alternatives, keeping abreast of the current market and market trends, and pursuing continuing education studies. All of this activity (and much more) is done with a desire and a dedication to earn the loyalty of clients and build a reputation for efficient, friendly and professional service. Each Associate's success depends on referrals, recommendations and repeat business.

The Tucker Sales Associate you choose can give you information about any property on the market, even when the sign in the front yard belongs to another company or a builder. You only need one Sales Associate to help you find the home of your dreams.

Sales Associates are Self-employed

Self-employed means that a Sales Associate does not receive a salary, a company car, an expense account, vacation pay, insurance or retirement benefits, etc. In addition to these expenses, the Associate also pays license fees, monthly Multiple Listing Service fees and annual membership dues to local, state and national REALTOR® associations.

Each Tucker Associate has a contractual agreement with the F. C. Tucker company, Inc. This agreement states that the individual may list and sell real estate as an Independent Contractor representing the F. C. Tucker Company.

Sales Associates Earn Commissions

At the time of closing, after all the work has been completed to the satisfaction of everyone concerned, the real estate commission is subtracted from the seller's proceeds. This commission is then divided between the company and the Sales Associate representing the seller, and the company and Sales Associate assisting the buyer.

Each member of the Tucker Team is dedicated to giving each client (past, present and future) the very best service. They exemplify the professionalism you've come to expect when you Talk to Tucker®—Indiana's #1 Real Estate Company.

